

TOWN OF OLD SAYBROOK Economic Development Commission

302 Main Street • Old Saybrook, Connecticut 06475 Telephone (860) 395-3139 • FAX (860) 395-3125 David Prendergast, Chair Kacie Costello Hand, Vice Chair Sandra Roberts, Secretary/Treasurer

Judy Ganswindt Nick Prevost Elizabeth Swenson Susan Quish Michael Bender, Alternate Erica Cosenza, Alternate

MEETING MINUTES

HYBRID MEETING Thursday, July 13, 2023 – 6:30 P.M . Town Hall, 2nd Floor Conference Room 302 Main Street, Old Saybrook

I. CALL TO ORDER

Chairman, David Pendergast, called the meeting to order at 6:33 P.M.

II. ROLL CALL

Members present: David Prendergast, Sandra Roberts, Michael Bender, Erica Cosenza, Elizabeth Swenson, Susan Quish, Kacie Costello Hand - Virtual

Members absent: Nick Prevost, Judy Ganswindt

<u>Staff</u>: Jennifer Donahue, Director of Economic Development & Communications Sarah Makowicki, Clerk

III. **PUBLIC QUESTION & COMMENT** – None

IV. GUESTS - Maria Miranda, Miranda Creative

V. **STAFF REPORT**

- A. Ms. Donahue updated the commission on the progress of the Rt.1 sidewalk installation along with the 2023 STEAP Grant.
- B. Maria Miranda updated the Commission on the Celebrate Saybrook Outreach and how the EDC can keep the momentum going after the event.

VI. REGULAR BUSINESS

A. June 8, 2023 Meeting Minutes

MOTION to approve the meeting minutes of June 8, 2023 as presented MADE by S. Quish; SECONDED by E. Cosenza; VOTING IN FAVOR: D. Pendergast, E. Swenson, E. Cosenza, S. Roberts, M. Bender, S. Quish; ABSTAINING: None; OPPOSED: None. APPROVED: 6-0-0

VII. OLD BUSINESS

A. Marketing planning with Maria Miranda from Miranda Creative. Ms. Miranda spoke about the options for marketing opportunities for the next three months going into the Fall.

- a. Photo/Video Shoot to promote the summer season was shot at the end of June. Discussion followed about video and photos with fall elements for the upcoming season.
- b. Review of branding activities for commissioners to participate in to help unify the focus of future efforts with a common theme. Getting this done is essential to having a site we control to capture information from those interested in and attending our events.
- c. Microsite creation including a calendar function where businesses could add their own information was discussed. Ms. Donahue would like to follow up with some local businesses about the calendar feature to ensure interest.
- d. Creating a You Tube channel focusing on relevant Old Saybrook videos, including the new summer promotional video was discussed. The channel would be a place to drive people to in the absence of a visitor page, which cannot begin development until after branding exercises are completed.
- e. Budget for next three months was agreed upon; 30-day, summer visitor; 60-day, fall visitor; 90-day holiday visitor will be the focus.
- **B.** Ms. Makowicki reported that work is continuing on the Main Street and Route 1 inventories.

MOTION to approve the \$5500 media budget thru October as discussed MADE by E. Cosenza; SECONDED by E. Swenson; VOTING IN FAVOR: D. Pendergast, E. Swenson, E. Cosenza, S. Roberts, M. Bender, S. Quish, K. Hand; ABSTAINING: None; OPPOSED: None. APPROVED: 7-0-0

VIII. NEW BUSINESS

A. Art Hallway-Discussion of the application of Kim Coughlin for September-December.

MOTION to approve Kim Coughlin for the Art Hallway from September thru December **MADE** by S. Quish; **SECONDED** by M. Bender; **VOTING IN FAVOR**: D. Pendergast, E. Swenson, E. Cosenza, S. Roberts, M. Bender, S. Quish, K. Hand; **ABSTAINING**: None; **OPPOSED**: None. **APPROVED**: 7-0-0

X. **COMMENTS FROM THE CHAIR** – Inquired about if the Commission could take the month of August off. As it is a busy time with all of the new marketing initiatives, commissioners agreed to wait and see what is coming up and take the suggestion into consideration.

XI. ADJOURNMENT

MOTION to adjourn the meeting of Thursday July 13, 2023 until the next regularly scheduled hybrid meeting of the Economic Development Commission on August 10, 2023 at 6:30 pm, Town Hall, 302 Main Street, second-floor conference room; MADE by E. Cosenza; SECONDED by E. Swenson VOTING IN FAVOR: D. Pendergast, E. Swenson, E. Cosenza, S. Roberts, M. Bender, S. Quish, K. Hand; ABSTAINING: None; OPPOSED: None. APPROVED: 7-0-0

Respectfully submitted, Sarah Makowicki Recording Clerk